

DIRECTLY MANAGED MOORINGS: PRICING AND VACANCY ALLOCATION PUBLIC CONSULTATION RESPONSE FORM

You may respond to the consultation in whichever way you wish. If it is easier for you, please use this form and append any further comments. To do this electronically simply download the form in word format from www.britishwaterways.co.uk/mooringconsultation08, add your further comments and email it to consultation@britishwaterways.co.uk

The closing date for responses is **20 August 2008**.

Paper copies should be posted to:

The Consultation Team, British Waterways, 64 Clarendon Road, Watford WD17 1DA.

If you have any **questions** about the consultation, please contact us:

E: consultationquestions@britishwaterways.co.uk T: 01923 201120 F: 01923 201300

Q1 Options for allocating mooring vacancies (please read chapters 5 and 6 first)

Using the information provided in the consultation document and its appendices, please use your judgement to score each of the listed options against the assessment criteria.

	How Transparent?	Operating costs	How acceptable?	How good a measure of market price?	Total score
	1= not transparent 10 = transparent	1 = high cost 10 = low cost;	1 = poor 10 = good	1 = poor 10 = good	
1. Waiting lists	9	3	10	1	23
2. Tender trial	8	3	4	8	23
3. Modified tendering	8	2	4	8	22
4. Open auction	8	2	4	8	22
5. Fixed price with lottery	8	2	4	3	17

If your judgement differs greatly from that in the table in section 6.6 of the consultation document, please explain your reasoning.

It would have been helpful if the column sequence matched Chapter 6. However as you can see only slight modification to the scores results in a much more even match between the options.

Transparency is difficult to measure and we do not believe that customers see the waiting list system – used by housing authorities across the land, as lacking transparency and this is reflected in our score for acceptability.

If the effort put into computerising the tender trial had been invested in the waiting lists then transparency and acceptability would have increased further and reduced costs.

Options 2-5 are only tweaks of the same basic system. The choice is between ‘auctions / tenders’ and waiting lists.

BW and its subsidiary BWML is probably the most significant supplier of moorings on the network. It must have the best market knowledge of any operator and we do not understand your reluctance to set the mooring market price for moorings across all of your sites. This would increase the market price measure score which we have left at your figure for this exercise.

Q2 For vacancy allocation options 2, 3, 4 or 5 (i.e. all except waiting lists), for how long do you think the vacancy should be advertised?

1 week 2 weeks 3 weeks 4 weeks Other period _____ days/weeks

Why do you think this?

Four weeks minimum to allow all who are interested to be aware and apply

Q3 How important do you think it is to make the vacancy allocation system available to non internet users?

① ② ③ ④ ⑤ ⑥
Not important *Essential* *No view*

Absolutely Essential = 5

Q4 On the basis of your own personal experience as a BW long term mooring permit holder, how satisfied have you been with BW's pricing decisions in respect of your mooring since 2006?

(Please mark the number on the scale that matches your view. Skip this question if you are not, or have not recently been, a BW long term permit holder)

(a) "The prices set were a fair and reasonable estimate of the local 'going rate' for the type of mooring

① ② ③ ④ ⑤ ⑥
Agree *Disagree* *Don't really know*

(b) If you questioned the pricing decision, how satisfied were you with the reasoning given?

① ② ③ ④ ⑤ ⑥
Satisfied *Not satisfied* *Did not question the decision*

Q5 What engagement have you personally had with BW's moorings waiting lists and/or the tendering system for allocating vacancies? (please tick all that apply)

- I was on a waiting list
- I have briefly visited www.waterscape.com/BWmooringvacancies
- I have registered as a postal user
- I have made multiple visits to www.waterscape.com/BWmooringvacancies
- I feel I have a good understanding of the tendering system
- I have submitted one or more tenders
- I have secured a mooring through the tender system

Your name and contact details

Please provide email or postal address, depending on how you would prefer to be contacted. Note, we will not be able to acknowledge individual contributions, but will contact you with a copy of the final report when available. Exceptionally, we may contact you if we need to clarify any aspect of your feedback. Unless you specify otherwise, we may quote, but not attribute, your views

Chair@barges.org

In what capacity are you responding to this consultation? (please tick all that apply)

- As a representative of a boating organisation (please state which) DBA - The Barge Association
- Current boat owner with a BW mooring
- Future boat owner
- Current boat owner interested in securing a BW mooring
- Owner or employee of an inland marine business
- (Other)current boat owner
- Other (please indicate)

MANY THANKS FOR YOUR HELP

